Fleetwood Folding Trailers, Inc. 258 Beacon Street, P.O. Box 111 Somerset, Pennsylvania 15501 (814) 445-9661 FAX (814) 443-7320

01-022-N11B-8052

FLEETWOOD.

Society of Automotive Engineers 400 Commonwealth Drive Warrendale, PA 15906

CHARACTER

ORIGINAL 3 PX

September 28, 2000

DESIGNATES

Attn: WMI Coordinator

In approximately 60 days, we will begin producing a line of recreational vehicles commonly referred to as travel trailers. We will begin using a new VIN as follows:

FLEETWOOD FOLDING TRAILERS, INC. TRAVEL TRAILER VIN

	CHARACIER	DESIGNATES
1	Manufacturer Identification (Country)	Always 4 indicates USA
2	Manufacturer Identification	Always <u>C</u> indicates Fleetwood Folding Trailers, Inc.
3	Manufacturer Product Designation (Series)	T - Caravan
4	Body Type	<u>1</u> indicates Standard Travel Trailer
5 & 6	Model Designation	Example: 01 = Caravan 02 = Caravan with slide-out
7	Overall Length	L = 24 ft 26 ft.
8	Number of Axles	Always <u>2</u> indicating two axles
9	Check Digit	(Calculated)
10	Model Year	i.e., 1 = 2001, 2 = 2002
11 & 12	Plant of Manufacturer	Always <u>72</u> indicates Somerset, PA plant
13-17	Sequential Five Digit Serial Number	Will begin with 00001 thru 99,999, then begin over.

Sample VIN: <u>4CT 101L2 X 1 72 00001</u>

0001

Additionally, please note update to our current VIN for our line of folding camping trailers. The changes are:

Under (3) Series:

A = Grand Tour

now

A = open/not used

and

P = Pioneer

now

P = Grand Tour

CHADACTED

Also, the model designations (5 & 6) has been updated to reflect current models.

FLEETWOOD FOLDING TRAILERS, INC

VIN

CHARACTER		DESIGNATES		
1	Manufacturer Identification (Country)	Always 4 indicates USA		
2	Manufacturer Identification	Always <u>C</u> indicates Fleetwood Folding Trailers, Inc.		
3	Manufacturer Product Designation (Series)	A - Open N - Open		

rotating transfer, inc.				
A - Open N - Open B - Open C - Colorado E - Destiny F - Four Seasons G - Open J - Open K - Open L - Open M - Open	P - Grand Tour S - Open T - Caravan U - Open V - Open W - Open X - Open Y - Open Y - Open			

DESIGNATES

Continued

4

CHARACTER

Body Type

DESIGNATES

Always 6 indicates Folding

i.e., P - 1993, R = 1994, etc.

plant

Always 72 indicates Somerset, PA

Will begin with 00001 and continue

through 99,999, then begin over.

4 Body Type		Camping Trailer		
5 & 6	Model Designation	Example:	51 = Mesa 60 = Fairview 61 = Timberlake 70 = Redwood 75 = Taos 76 = Sedona 78 = Bayside 81 = Utah 88 = Sea Pine 89 = Santa Fe 91 = Sun Valley 92 = Tacoma 94 = Westlake 95 = Niagara 96 = Cheyenne	
7	Overall Length	C = 8 ft - D = 10 ft - E = 12 ft - F = 14 ft - G = 16 ft -	- 12 ft - 14 ft - 16 ft	
8	Number of Axles	Always <u>1</u>	indicates one axle	

If you need further information, please call: (814) 443-7216.

Ka Tarka

Check Digit

Model Year

11 & 12 Plant of Manufacturer

Sequential Five Digit

Serial Number

9

10

13

0003

Ken Topka Project Manager